Bursting at the Seams

Annual Report 2016

Irvine
Explore • Respect • Protect Nature
Reaching for the Sun
Irvine has seen truly tremendous growth over the last 5 years. We are growing upward and outward, reaching new heights in environmental education all thanks to you.
More than 2,500 children visited Irvine on field trips in 2016. Already, 2017 field trips are full to the brim.
Children from 60 schools participating in Irvine’s Nature in the Classroom program thrilled staff with their **OVERWHELMING CURIOSITY** about natural history.

Baltimore’s Ark Preschool for children in homeless situations brought **BUSSES FULL OF CHILDREN** to Irvine through a partnership now in its fourth year.
Irvine’s 2016 Nature Preschool Conference was over capacity, offering for-credit professional development to 150 teachers from around the country.

Eco-Explorers is Irvine’s after-school initiative. Its hands-on, interactive programming is sought after in regional schools, and we’ve tripled its reach in its first two years.

Summer Nature Camp experienced sell out after sell out, exposing more than 500 children to tree climbing and stream playing.
Irvine’s 2016 Nature Preschool Conference was **OVER CAPACITY**, offering for-credit professional development to 150 teachers from around the country.
Finally, Irvine has the space it needs to grow and expand to fill the need. Bauer Preserve adds 93 acres to Irvine’s footprint and opens spring 2017. Your generosity made this happen. Thank you!

Now in its sixth year, the Nature Preschool hosted 74 students in two classrooms stacked to the top with materials for nature-based learning.

Our cup runneth over! Irvine has a committed group of individual and corporate volunteers who save Irvine $520,000 or more each year.
Finally, Irvine has the space it needs to **GROW AND EXPAND** to fill the need. Bauer Preserve adds 93 acres to Irvine’s footprint and opens spring 2017.

Your generosity made this happen. Thank you!
### Individual Giving

#### $25,000+
- Anonymous (2)
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- Mr. and Mrs. Topher Brewer
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- Mr. and Mrs. Jonathan Farber
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- Mr. and Mrs. John R. Rockwell
- Mr. and Mrs. James Shea

#### $10,000+
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- Ms. Donna Eden
- Mrs. Charlton G. Friedberg
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- Mr. and Mrs. F. Gillis Green
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- Mr. Stephen S. Howard and Mr. Monty Howard
- Mr. and Mrs. Stephen J. Kelly
- Mr. and Mrs. E. Robert Kent, Jr.
- Mr. and Mrs. Justin Klein
- Mr. and Mrs. Alexander T. Mason
- Ms. Louise Meledin
- Mrs. Cassandra S. Naylor
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- Mrs. Mary Charlotte Parr
- Mr. W. Brooks and Dr. Elizabeth V. Paternotte
- Mr. and Mrs. William L. Paternotte
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(Unless otherwise indicated, gifts are cumulative for the fiscal year July 1, 2015 to June 30, 2016.)
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Mr. and Mrs. Anthony R. Becker
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Mrs. Erica Voso
Mr. W.illiam Thompson and
Mrs. Kirsten Saxe
Mr. and Mrs. Erik T
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Mr. Bill Murphey
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Mr. and Mrs. Beverley C. Compton
Mr. and Mrs. Timothy W. Davis
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Ms. Donna Eden
Ms. Valerie Eisman
Estate of Robert D.H. Harvey
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Ms. Joanne M. Larson
Mrs. E. Phillips Hathaway
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Mrs. Joan M. Hoblitzell
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Mr. and Mrs. Douglas Hoffberger
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Paternotte Family Foundation
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The Kahler Foundation

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The Thomas Wilson Sanitarium
for Children of Baltimore City
Venable Foundation

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The Bozzuto Group
Caves Farm
The Clayton Baker Trust
The Dillon Fund
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Harbor Investment Advisory
Hoffberger Family Philanthropies
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L’Aiglon Foundation
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Alban Cat
Baltimore Ravens
Biohabitats
The Beaufort Foundation
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Morgan Stanley
Natural Concerns
Obrecht Properties
Peapod
Quotient
Vane Brothers
Ward-Boland Associates

$1,000+
Arbor Valley Tree Service
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Buckingham School of
Frederick County
The Campbell Foundation
Caplan Family Foundation
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The Charlotte Foundation
Charm City Run
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Cowan Systems
FFO Real Estate Advisors
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The Heidebrecht Family Charitable Trust
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The Pennyghael Foundation
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The Toby & Melvin Weinman Foundation
Tufton Capital Management
Womble Carlyle Sandridge & Rice, LLP

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Beechbrook Landscape Architecture
CANUSA
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K O Public Affairs
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Synthesis

Gifts were received in honor of
Richard and Nancy Allchin
Bee Green Day
Angus Burton
Donna Eden
Dick Gibbs
Shooky and Bruce Ann Gillett
Marshall Greer’s birthday
Aviv’s 1st birthday
Brooks Paternotte
Sage Platt
Gabe and Charlie Poulios
Alec Ramsey’s 5th birthday
Nancy Savage
Ev Yingling

Gifts were received in memory of
Steve Breiter
Andre and Nancy Brewster
William Carey
Frank Hoen
Richard Millhauser
Ned Murray
Van Stewart
William H. Winstead

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Catering by Seasons
Copper Kitchen
The Daily Record
Friendship Creative Printers
Jack Fromm
Laurrapin Catering
Linwoods
David and Grace Nasrallah
The Pantry Catering
Rouge Fine Catering
WYPR

Garden Clubs
Catonsville Garden Club
Federated Garden Clubs of MD, Dist. III
Franklin Garden Club
Garden Club of Stoneleigh
Garden Club of Twenty
Green Spring Valley Garden Club
Guilford Garden Club
Homeland Garden Club
Lake Roland Garden Club
Mohn Garden Club
Roland Park Garden Club
Roslyn Garden Club
Woman’s Club of Roland Park
Woodland Garden Club

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Mrs. Ann L.B. Yellott

*Deceased

We make every effort to ensure the accuracy of this list. If you notice any errors, please accept our apologies and contact us at 443-738-9222 or LilleyT@ExploreNature.org.
Irvine has seen truly tremendous growth over the last 5 years. We are growing upward and outward, reaching new heights in environmental education all thanks to you.

**Financials**

<table>
<thead>
<tr>
<th>Support &amp; Revenue</th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td>Contributions (includes</td>
<td>2,008,253</td>
<td>1,755,913</td>
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<td>Land/Endowment Gifts</td>
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<td>Foundation Grants</td>
<td>262,363</td>
<td>302,613</td>
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<td>Membership</td>
<td>32,907</td>
<td>32,997</td>
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<td>Program Income</td>
<td>652,660</td>
<td>541,052</td>
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<td>Special Events, net of direct costs</td>
<td>264,628</td>
<td>262,048</td>
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<td>Rental Income</td>
<td>92,538</td>
<td>82,522</td>
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<td>Retail Revenue, net of COGS</td>
<td>11,722</td>
<td>21,191</td>
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<td>Investment Return</td>
<td>26,028</td>
<td>47,617</td>
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<td><strong>Total Support &amp; Revenue</strong></td>
<td>3,351,097</td>
<td>3,045,953</td>
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<table>
<thead>
<tr>
<th>Expenses</th>
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<tbody>
<tr>
<td>Program</td>
<td>1,280,757</td>
<td>1,161,324</td>
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<tr>
<td>Management &amp; General</td>
<td>57,423</td>
<td>99,406</td>
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<tr>
<td>Fundraising</td>
<td>309,917</td>
<td>321,489</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td>1,648,097</td>
<td>1,582,219</td>
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<table>
<thead>
<tr>
<th>Change in Net Assets</th>
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<tbody>
<tr>
<td>before Depreciation</td>
<td>1,703,000</td>
<td>1,463,734</td>
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<tr>
<td>Depreciation Expense</td>
<td>(187,155)</td>
<td>(183,943)</td>
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<tr>
<td><strong>Change in Net Assets</strong></td>
<td>1,515,845</td>
<td>1,279,791</td>
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**Assets, Liability & Net Asset Summary**

<table>
<thead>
<tr>
<th>Assets, Liability &amp; Net Asset Summary</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>1,188,561</td>
<td>1,046,425</td>
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<tr>
<td>Marketable Securities</td>
<td>2,085,092</td>
<td>1,678,768</td>
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<tr>
<td>Pledges Receivable, net</td>
<td>546,257</td>
<td>496,035</td>
</tr>
<tr>
<td>Inventory</td>
<td>32,779</td>
<td>19,091</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>32,617</td>
<td>13,526</td>
</tr>
<tr>
<td>Property &amp; Equipment, net</td>
<td>6,838,731</td>
<td>5,957,706</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>10,724,037</td>
<td>9,211,551</td>
</tr>
<tr>
<td>Total Liabilities*</td>
<td>239,885</td>
<td>243,244</td>
</tr>
<tr>
<td>Total Net Assets</td>
<td>10,484,152</td>
<td>8,968,307</td>
</tr>
<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td>10,724,037</td>
<td>9,211,551</td>
</tr>
</tbody>
</table>

* Liabilities reflect a change in accounting method for deferred revenue. Effect on Change in Net Assets is not material.
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