



Over the past 15 years, Irvine has grown from 13,000 VISILORS to be Maryland's 28th most popular tourist attraction with 70,000 VISILORS

a year.

To diversify habitats on our property, we planted 7,000 trees and numerous native plant gardens, and completed a 16.8-acre meadow restoration, making us a model for environmental best practices in land management.





As recently as 2008, 90% of Irvine's operating budget came only from philanthropy. While the overall dollar amount of donations has increased, our program income has significantly increased also and now accounts for 50% of **a more diversified annual budget.** Irvine's growing Nature Preschool has become a national model. At our 2014 Nature Preschool Conference, attendees came from 12 states and as far away as California.

Maryland is the only state with an Environmental Literacy requirement, and Irvine is a key provider and resource for teachers and students seeking to meet and exceed the goal. Last year our education team led 29 professional development courses and seminars reaching 559 educators who are now taking their students outside for

who are now taking their students outside for science-aligned nature-based learning.

Last year, volunteers donated <u>4,280 HOURS of their</u> time, SAVING IRVINE <u>aLMOST</u> \$100,000. We are truly grateful for this donated time and hard work.



Irvine started in a tiny barn using 25 acres and is now housed debt free in a beautiful 17,200-SQUARE-FOOT GREEN BUILDING ON 116 ACRES.

Our efforts to combat nature deficit disorder start early and reach multiple audiences from varied backgrounds. Our outreach program to homeless preschoolers and our professional development for preschool teachers in Baltimore City brings nature into diverse classrooms.

When it comes to the environment, Irvine leads by example. We have geothermal heating and air conditioning, a green roof, a solar panel and a porous-paved parking lot. For more than 20 years, Irvine has provided environmental education opportunities for teachers and over

23,000 underserved Baltimore City students. Last year 2,800 students took part in our fun, interactive Nature in the Classroom sessions. Our environmental education efforts spread beyond our campus. Each week, our website has **1,200 visitors** and our Tuesday WYPR program receives **70,000 listeners.**



More than **35%** of our support comes from our corporate partners via program grants, sponsorships and volunteer opportunities. Last year corporate **volunteers contributed 2,232**

hours to help clear invasives, paint classrooms and enhance the Outdoor Classroom.

We're bursting at the seams – Irvine's field trip attendance grew 80% last year, and program attendance jumped 39%.

Irvine regularly partners with local

colleges and universities to provide career and leadership opportunities for interns and work-study students.

Project Clean Stream,

which was borne from Irvine's early efforts, has bloomed into a watershed-wide event removing 425 tons of trash last year.

We were an early adopter of the need for native plants. Since 1992, Irvine has enlisted 120 experts to present at our Native Plant Seminar which educates more than 100 people annually.

civing for fiscal year 2014 (July 1, 2013 to June 30, 2014)

Mr. and Mrs. John B. Howard

Individual Givina

Pioneer \$25,000+ Mr. and Mrs. Frank A. Bonsal, Jr. Mrs. Charlton G. Friedberg Mr. and Mrs. Robert Lawrence

Leader \$10,000+

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Mr. and Mrs. Richard Davison

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Dr. Aoife O'Sullivan and

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Mr. and Mrs. Christopher Harris

Mr. and Mrs. R. Dixon Harvey

James F. Knott Realty Group K O Public Affairs, LLC KLNB Commercial Real Estate, LLC Mahan Rykiel Associates, Inc. Merritt Management Corp. Peapod Rosemore, Inc. TTi/Milwaukee Tools Whit Harvey Group Womble Carlyle Sandridge & Rice, LLP

Advocate \$500+

Baltimore Life Companies CANUSA Corporation Caves Valley Partners Clapp Communications Davey Tree Expert Company Media Works Oxpoint Holdings, LLC St. John Properties, Inc. McCauley's Landscaping, LLC

Foundations & Grants

The Abell Foundation Associated Jewish Charities of Baltimore The Baltimore City Foundation Bonsal Family Fund Bozzuto Family Charitable Fund **Bunting Family Foundation** The Campbell Foundation, Inc. Cecilia Young Willard Helping Fund Citizens of Baltimore County The Clayton Baker Trust Cleveland H. Dodge Foundation The Cooper Family Fund

Corckran Family Charitable Foundation **DeVito Family Trust** The Dillon Fund The Eliasberg Family Foundation, Inc. Feather Foundation, Inc. Fidelity Charitable Gift Fund Fleming Family Charitable Fund France-Merrick Foundation The Goldsmith Family Foundation, Inc. The Hecht-Levi Foundation The Heidebrecht Family Charitable Trus Hoffberger Family Philanthropies The Huether-McClelland Foundation, Inc J C Crothers Foundation, Inc. The John Ben Snow Memorial Trust The Joseph and Harvey Meyerhoff Family Charitable Funds Kent Family Foundation The Marion I. & Henry J. Knott Foundation The Thomas F. and Clementine L. Mullan Foundation, Inc. Nellie and Truman Semans Fund Paternotte Family Foundation Robb & Elizabeth Tyler Foundation, Inc The Elizabeth B. and Arthur E. Roswell Foundation The Paul and Emily Singer Family Foundation The Stieff Foundation Sylvan Laureate Foundatior T. Rowe Price Foundation, Inc Van Dyke Family Foundation The Toby & Melvin Weinman Foundation, Inc. The Thomas Wilson Sanitarium for Children of Baltimore City **Gifts In Memory/Honor** In honor of Nancy Allchin Mr. and Mrs. Jack Rachlin In memory of Jeanne Baetjer Mr. and Mrs. Grafflin Cook I Mr. and Mrs. W.T. Dixon Gibbs, Jr Mr. Robert H. Johnson Green Spring Valley Garden Club In honor of Bill and Dale Balfou Ms. Lawrie Balfour and Mr. Chad Dodson In honor of Angus Burton Dr. and Mrs. Earl P. Galleher, Jr In memory of Elise Kemper DeNike Mr. and Mrs. Daniel I. Kempe In memory of Earl Ms. Shirley A. Yox In honor of Gillis Green Mr. and Mrs. J. Clark Parriot In honor of Marshall Greer's 7th birthday Ms. Donna Gest Mrs. Leigh Hibler In honor of Janet Harvey, Brooks Paternotte and Rob Mardiney Mimi Cooper In honor of Lynn Jordan Mr. Robert H. Johnson In memory of Bo Kelly Mr. and Mrs. I. M. Parsons III In honor of Cynthia Murray Elizabeth Himelfarb Hurwitz In honor of Brooks Paternotte Mr. John H. Claster Mr. and Mrs. Lewis A. Scharff Mr. and Mrs. Emerson Wickwire In honor of Sage Platt Ms. Aileen H. Laina In honor of Frances Rockwell Ms. Linda B. Westfal In memory of Carroll Swarm Mr. and Mrs. William Balfour Mr. and Mrs. Richard F. Blue

Ms. Mary Howard Mr. and Mrs. C.P. Neer, J Mrs. Mary C. Parr Mr. and Mrs. John P. Ward Mrs. Henry M. Worthing In memory of Frank Treuchet

Mrs. Chris Cullison Mr. and Mrs. George Fanshaw

Garden Clubs Franklin Garden Club

Garden Club of Stoneleigh Garden Club of Twenty Green Spring Valley Garden Club Guilford Garden Club Mt. Washington Garden Club Roland Park Garden Club Roslyn Garden Club St. George's Garden Club Wiltondale Garden Club Woodland Garden Club

Legacy Society Mr. and Mrs. Richard Allchin

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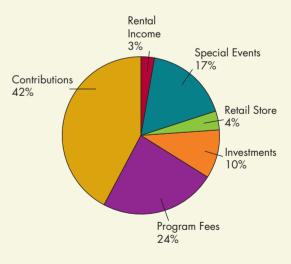
financial information

	2014	2013
Support & Revenue		
Contributions	587,271	511,677
Grants & Foundations	203,363	188,078
Membership	36,539	42,510
Program Income	461,892	422,130
Special Events, net of direct costs	334,589	200,082
Rental Income	59,580	60,650
Retail Revenue	73,924	88,105
Investment Return	192,222	96,838
T . 1.C	1 0/0 200	1,610,070
Iotal Support & Revenue	1,949,380	_,,
Total Support & Revenue	1,949,580	_,,
Expenses		
Expenses Program	1,125,874	1,042,14
Expenses Program Retail	1,125,874 83,351	1,042,14 100,36
Expenses Program Retail Management & General	1,125,874 83,351 88,662	1,042,149 100,367 78,874
Expenses Program Retail Management & General Fundraising	1,125,874 83,351 88,662 329,435	1,042,149 100,367 78,874 291,555
Expenses Program Retail Management & General	1,125,874 83,351 88,662	1,042,149 100,367 78,874
Expenses Program Retail Management & General Fundraising Total Expenses	1,125,874 83,351 88,662 329,435	1,042,149 100,367 78,874 291,555
Expenses Program Retail Management & General Fundraising Total Expenses Change in Net Assets	1,125,874 83,351 88,662 329,435 1,627,322	1,042,149 100,367 78,874 291,555 1,512,94
Expenses Program Retail Management & General Fundraising	1,125,874 83,351 88,662 329,435	1,042,149 100,367 78,874 291,555

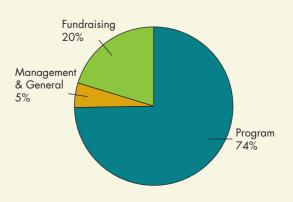
Assets, Liability & Net Asset Summary

Total Liabilities & Net Assets	7,939,819	7,808,258
Total Net Assets	7,807,320	7,673,440
Total Liabilities	132,499	134,818
Total Assets	7,939,819	7,808,258
Property & Equipment, net	6,119,541	6,255,384
Prepaid Expenses	21,940	43,908
Inventory	15,482	19,560
Pledges Receivable, net	266,574	269,431
Marketable Securities	1,182,033	990,454
Cash & Cash Equivalents	334,249	229,521

INCOME



expenses





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Lisa Sallee* *Receptionist*

*Part-time employee



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